

10 Common Mistakes of the Brand Building Process

INVESTING IN YOUR BRAND FOUNDATION WILL SET ALL MARKETING AND SALES TOOL UP FOR SUCCESS.

Whether you're a new start up or an existing business, at some point, you will arrive at the realization and understanding of the importance of building a strong brand strategy. It's a the vital component for all sales and marketing tools to be successful.

Here's a great article that goes into depth about what exactly should be in your brand guide.

- 1. NOT APPLYING CONSISTENT BRAND GUIDELINES
- 2. NOT INVESTING IN BRANDING + MESSAGING
- 3. NOT FINDING YOUR OWN AUTHENTIC VOICE
- 4. TOO MUCH OR NOT ENOUGH SOCIAL MEDIA
- 5. NOT DEFINING YOUR CORE VALUES
- 6. NOT BUILDING A CLEAR STRATEGY
- 7. NOT UNDERSTANDING YOUR TARGET MARKET
- 8. NOT BEING PATIENT
- 9. NOT BEING CONSISTENT
- 10. NOT GOING BEYOND SOCIAL MEDIA